

# What information will I need for my property sale contract?

During the process of creating your property sale contract, we will need the following information:

- The names, addresses, and telephone numbers of the buyer(s) and seller(s).
- The purchase price.
- The amount of the down payment being paid to the seller(s) when the contract is signed (if any).
- A list of any personal property being sold with the real estate (appliances, furniture, lawn mower, etc.).
- It is helpful for us to know if the buyer will be paying the purchase price or borrowing the money from a bank or other source.
- If the parties have discussed how they intend to divide closing costs, we will need to know what has been decided. Don't worry if you have not gone into this detail. We will provide you with options as part of our planning.
- A copy of the seller's deed to the property. Don't worry if you don't have a copy of the deed. We have other ways to get one.

Please remember that the most important thing is that you start the process and attend your first appointment. Too many people postpone meetings because they worry about having the necessary information in perfect order. You can always provide more records later, if needed. Answering one of our attorney's questions about the transaction is the most important part of the process and usually provides us most of what we need to create your agreement.

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